



PTS Diagnostics' Products Now Distributed by Cardinal Health

Indianapolis, IN – October 6, 2014 - PTS Diagnostics, the U.S.-based manufacturer of both the CardioChek® brand and the A1CNow® family of point-of-care diagnostic products, announced today that they have signed a national sales and distribution agreement with Cardinal Health, one of the largest providers of equipment and supplies to the healthcare industry.

“We are excited to add Cardinal to our distribution network,” said Robert Huffstodt, President and CEO of PTS Diagnostics. “Point-of-care diagnostics is a critical service that is experiencing a large increase in demand from the healthcare industry. PTS Diagnostics’ product line, with its ability to measure Lipids and A1c levels, is a nice fit into the solutions that Cardinal offers to their clients.”

Huffstodt commented that Cardinal Health would further extend PTS Diagnostics’ reach within healthcare integrated delivery networks (IDNs), including physicians’ offices.

“As one of the highest volume distributors of healthcare equipment and products, Cardinal Health is a perfect partner for us,” said Huffstodt. “Their client base includes the entire integrated hospital network: physicians’ offices, urgent care, screening locations, and point-of-care sites. This distribution agreement is an opportunity for us to broaden our reach in those areas.”

PTS Diagnostics’ point-of-care analyzers and systems are a great addition to the physician office setting commented James Anderson, MD, PTS Diagnostics’ Medical Director.

“The CardioChek analyzers and A1CNow systems are tremendous resources for treating two key disease states: heart disease and diabetes,” said Dr. Anderson. “The efficiency of fast test results and the opportunity for face-to-face patient consultation are valuable enhancements to any patient-care setting.”

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PTS Diagnostics' handheld, highly-accurate, fast, and economical diagnostic devices empower the medical community to quickly measure HbA1c, glucose, and generate a lipid (cholesterol) profile, all at the point of care. PTS Diagnostics' portfolio includes the following systems:

- **The CardioChek Plus** analyzer addresses the connection between heart attack, stroke, and diabetes by providing simultaneous on-site lipid panel (total cholesterol, HDL cholesterol, and triglycerides) and glucose screening results in as little as 90 seconds. The CardioChek Plus also calculates LDL cholesterol, the TC/HDL ratio, the LDL/HDL ratio, and non-HDL cholesterol.
- The **A1CNow+** system provides healthcare professionals with a fast, easy, and accurate method of obtaining HbA1c results while the patient is in the exam room. In just five minutes, clinicians have information to provide an immediate consultation with a patient. The A1CNow+ system is critical to diabetes management and is fully reimbursable.

“We look forward to a long and successful partnership,” concluded Huffstodt. “We are seeing remarkable growth in our business, and in point-of-care diagnostic opportunities around the world. Cardinal Health, with their far-reaching distribution network and exceptional industry reputation, will be instrumental in our growth plans.”

About Cardinal Health – Cardinal Health is a Fortune 22 company that improves the cost-effectiveness of healthcare. As the business behind healthcare, Cardinal Health helps pharmacies, hospitals and ambulatory care sites focus on patient care while reducing costs, improving efficiency and quality, and increasing profitability. Cardinal Health employs more than 30,000 people worldwide.

About PTS Diagnostics – PTS Diagnostics is a global provider of point-of-care diagnostic products to the healthcare industry. Headquartered in Indianapolis, Indiana, PTS Diagnostics designs, manufactures, and markets products for distribution in over 120 countries around the world. The company has sales offices in Europe, Latin America, and the Pacific Rim. PTS Diagnostics' products include both the CardioChek systems and A1CNow systems.

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For more information, visit www.ptsdiagnostics.com or contact Tom Wiser at 317-870-5610.

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